



## ***The Last Collection Agency You Will Ever Need***

### ***Integrity You Can Bank On***

Backed by 58 years of experience, Armada Corp. can provide you with the level of service and professionalism that your organization deserves. Our commitment to you transcends the boundaries of debt collection.

Your collection agency is an extension of your business office. At Armada, we understand the importance of our clients' relationships with their customers and we conduct our collection activities with your reputation in mind. Performance is important but it is not enough. We train our employees in communications skills and demand that they treat consumers with respect. Each of our employees is held accountable, not only for their achievements, but for their behavior.

### ***A Different Approach***

While industry trends have seen downsizing and consolidation of collection agencies, we have maintained a more progressive philosophy. By having a presence in communities throughout the region, we believe that we can reach consumers with a degree of effectiveness and consistency that others can't match.

Our commitment to geographic prominence continues. Our market development team is in the process of organizing a Portland Oregon operation and our three-year agenda includes additional offices in Phoenix and Boise. Additionally, we have developed a close working

relationship with a California agency to further achieve our marketing and production objectives.

### ***Services We Offer***

Armada can provide you with more than just traditional debt collection. We can address many of the needs in your accounts receivable process as well as with payment transactions.

The services we offer include:

- *Contingency Debt Collection*
- *Pre-collection Services*
- *Check Recovery*
- *Electronic Check Verification*
- *Merchant Visa & MasterCard Services*
- *Electronic Data Interchange*
- *Information Access via the Web*
- *Consulting & Training*

### ***Tailored for You***

Have you ever wondered how collection agencies can quote you a commission rate without knowing anything about your business practices? We have too.

A "one size fits all" pricing philosophy ultimately penalizes the most efficient and organized clients, which simply is not fair. Commission rates should be relative to the quality of the accounts and business relationship. We want to get to know you and how you operate so we can build a long-term partnership.

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